

## **BIO**

Ariel Shtarkman is the Founder of Orca Capital, boutique investment practice, focused on real estate and proptech investments in Asia Pacific. She is also the co-Founder of Atom Assets, a real estate investment platform for family offices. Previously, Ariel was with Citibank Real Estate Structured Finance in Hong Kong, where she structured debt instruments for real estate developers, REITs and private equity funds. Before joining Citibank, she worked in real estate private equity funds sponsored by ING Clarion in New York (covering US) and ING Real Estate Investment Management in Hong Kong (covering Asia).

Ariel holds an MBA from Columbia Business School with concentration in Real Estate, and BSc from Tel Aviv University with double major in Computer Science and Business Administration. She serves as Senior Content Adviser of Urban Land Institute (ULI) Asia Pacific, past Chair and co-founder of the ULI Asia Pacific Young Leaders Group, and a founding member of Columbia Business School Alumni Network of Hong Kong. Ariel is fluent in English, Hebrew and Russian, and conversant in Spanish and Mandarin Chinese. Her other interests include martial arts, integration of technology and real estate, and the future of education.